

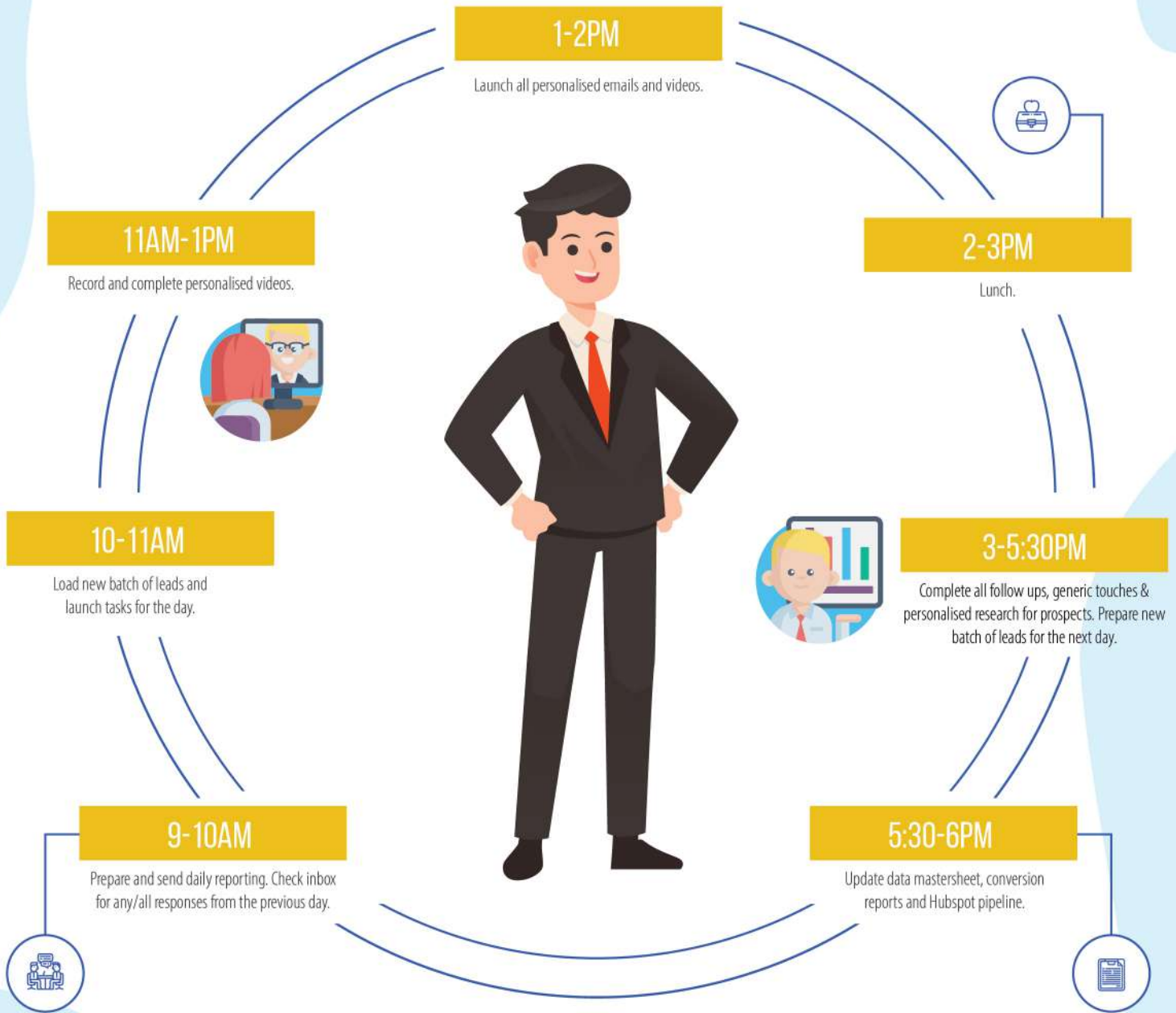
SALES DEVELOPMENT REPRESENTATIVE

AT TYPICAL DAY AT GROWTHONICS

TRAINING TIME
2-3 WEEKS

TIME TO HIT 100% QUOTA
6-8 WEEKS

SDR LIFE CYCLE
18 MONTHS



3 TIPS ON HOW TO BECOME A SUCCESSFUL SDR

- 1**
BE RESILIENT
- 2**
GOOD COMMUNICATOR
- 3**
OPEN MINDSET